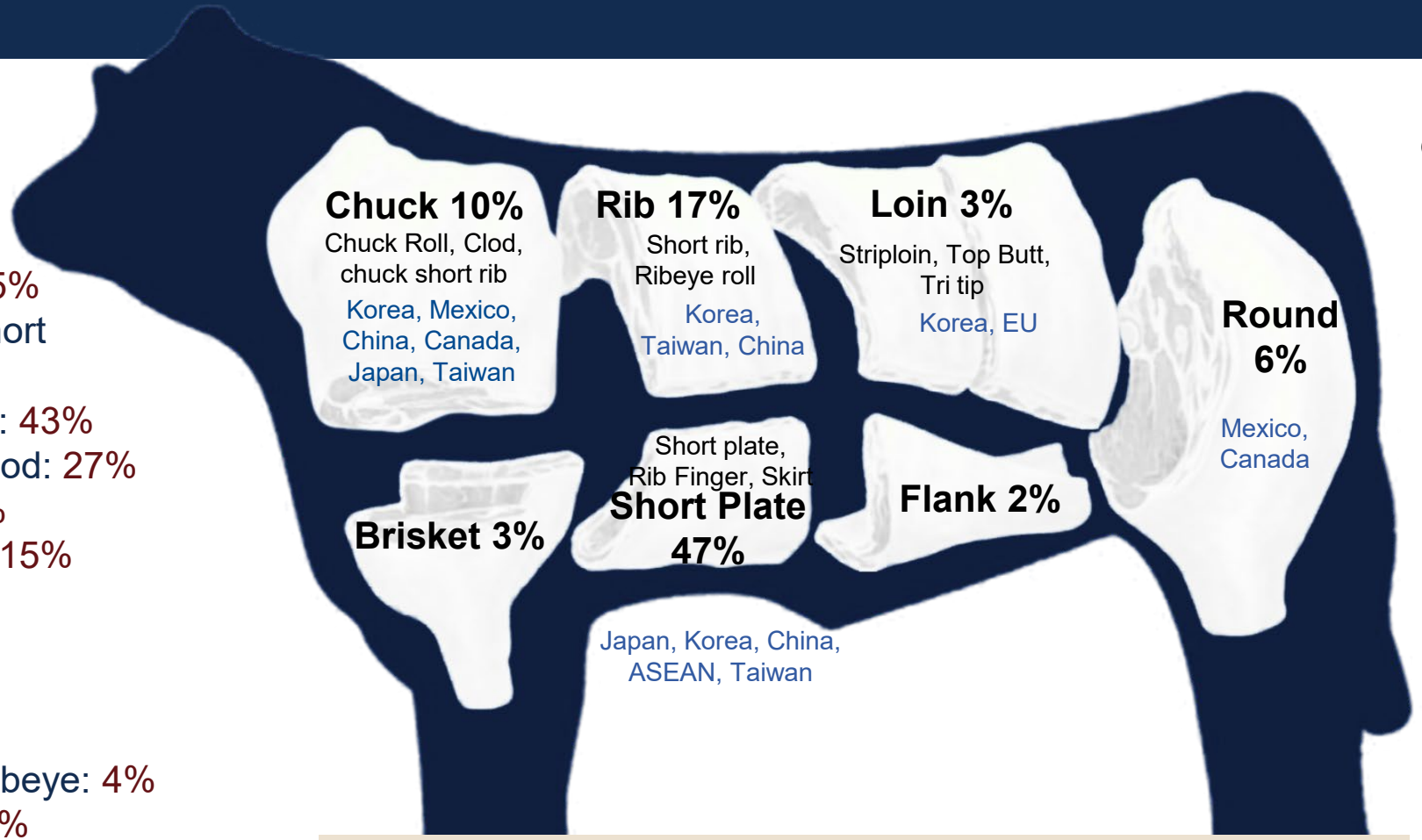
Beef is complex and each part of the animal has unique attributes, desired by different customers at different times of the year.

Top Export Cuts:

- Short plate cut: 95%
- Short rib/chuck short rib/rib finger: 85%
- Gooseneck round: 43%
- Chuck shoulder clod: 27%
- Outside skirt: 24%
- Top inside round: 15%
- Inside skirt: 9%
- Loin top butt: 6%
- Chuck roll: 5%
- Striploin: 4%
- Heavy boneless ribeye: 4%
- Round, outside: 3%
- Tri tip: 3%
- Tenderloin: 2%



Average fed cattle dressed weight 2025: 922 lbs. Convert to product wt. 660 lbs.

Beef export pounds per fed head: 80lbs or 12%

Export $/head: $346.40 and for beef + bvm: $391.94

Comprehensive Cutout carcass value $/head: $3,306

Export share of value: 12%

Exports enable maximization of value of every animal produced, keeping the U.S. industry competitive, while also enabling U.S. consumers affordable access to their preferred steaks and burgers

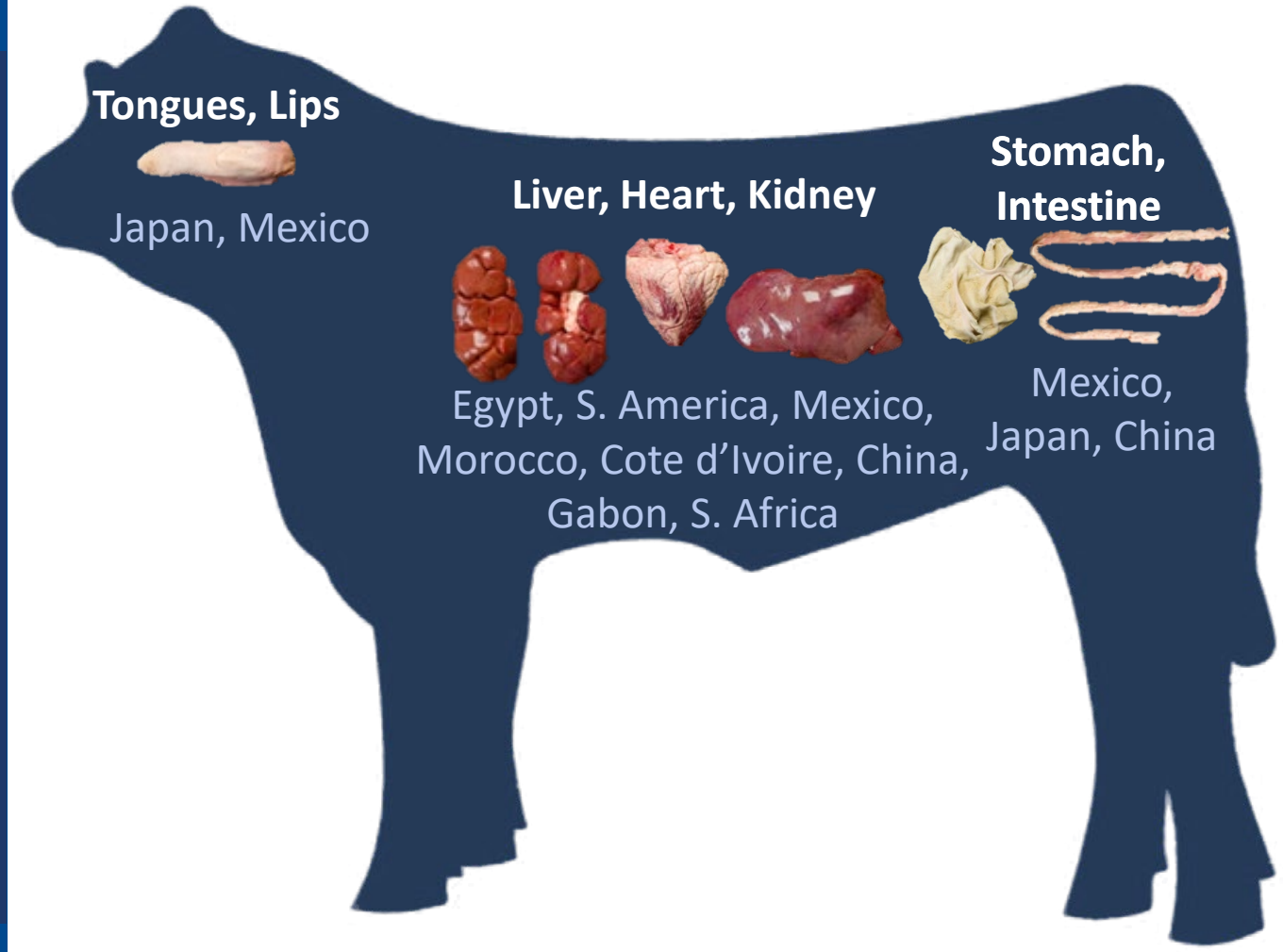
U.S. MEAT EXPORT FEDERATION

Source: USDA/AMS, USMEF 2025 estimates for export volume as a share of total primal beef production

The majority of edible beef variety meats are exported
Exports valued at $1.08 billion in 2025
Variety meat exports exceeded $1 billion per year in 2021-2025

2025 Average Per Head*
Examples:

- Tongues to Japan:
  1.79 lbs. & $15.36
- Tripe total:
  3.36 lbs. & $5.34
- Livers total:
  5.2 lbs. & $4.26
- Lips total:
  3.28 lbs. & $3.41
- Hearts total:
  2.9 lbs. & $2.36
- Intestines total:
  1.05 lb. & $1.11



Variety meat exports equated to **25 pounds** per head of fed slaughter **and value of $45.54** per fed head

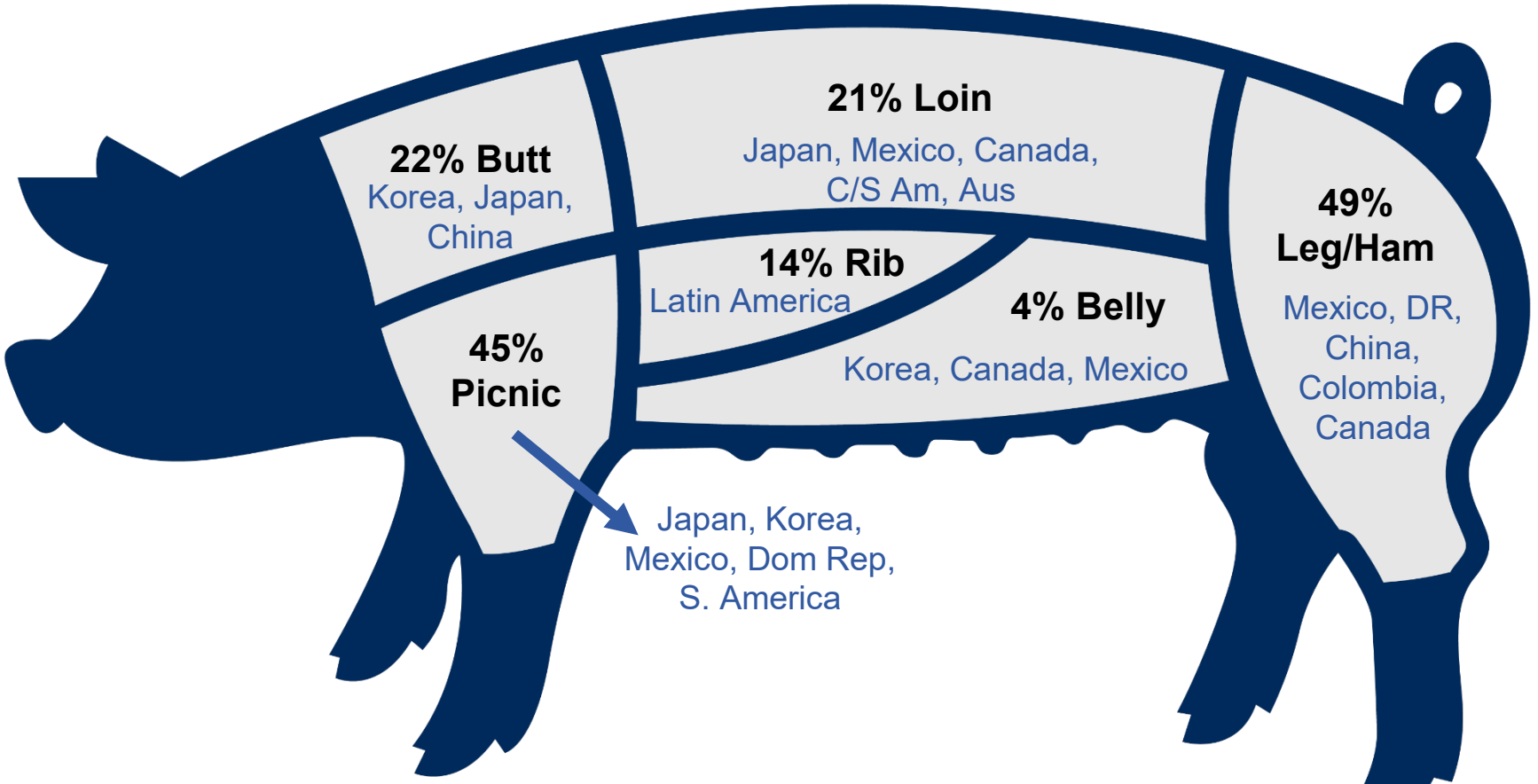
U.S. MEAT EXPORT FEDERATION

*Source: USMEF 2025 estimates, *using USDA/NASS fed slaughter for per head conversions*

Pork is complex, exports of end meats allow Americans affordable access to favorite middle cuts and exports optimize overall value of each animal

2025 pork exports averaged 41.2 lbs. per head exported, **26% of production**
At average of $56.29 per head

Pork + pvm export averaged $65.47/head, which **was 33% of the hog value** of $198.57 and **30% of the per head cutout value** of $219.71



U.S. MEAT EXPORT FEDERATION

Source: USMEF 2025 estimates for export volume as a share of total U.S. pork production

The majority of edible pork variety meats are exported, valued at $1.18 billion in 2025

Edible variety meat exports equated to **9.4 pounds** per head in 2025 and **value of $9.18** per head

Frozen Tongues
$0.78 and 1.19 pounds per head

Stomachs, intestines
$2.07/head and 0.98 lbs.

Feet $2.56/head and 2.82 lbs.

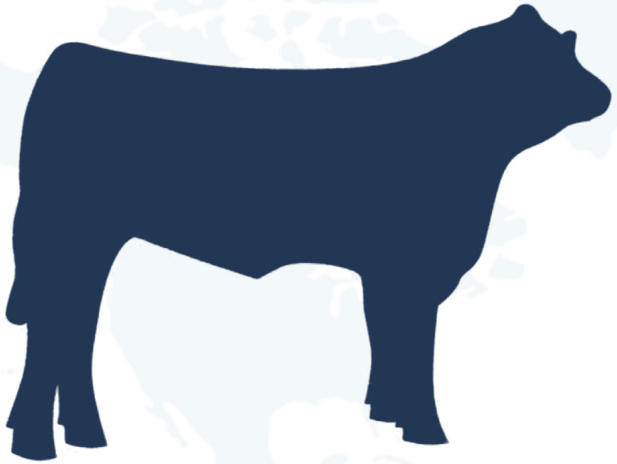


China & Mexico accounted for **80%** of total U.S. pork variety meat export volume in 2025

U.S. MEAT EXPORT FEDERATION

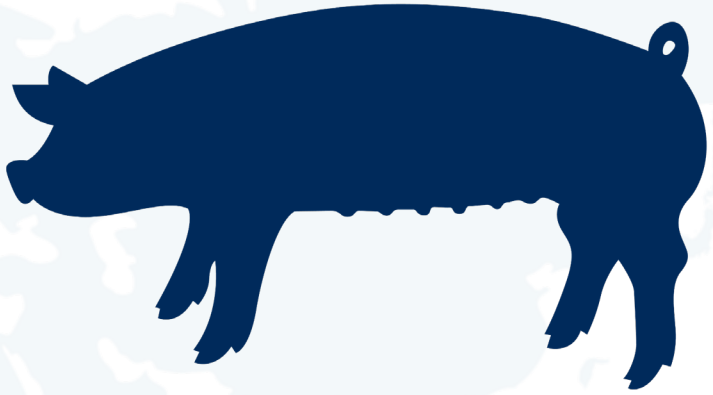
Source: USMEF 2025 estimates, using NASS commercial slaughter for per head conversions

By matching unique beef and pork products—including over **$2.2 billion** in variety meats—to specific global demands, **exports maximize the value of every animal** produced while ensuring U.S. consumers have affordable access to their favorite steaks, burgers, ribs, bacon & sausages.



2025 beef exports averaged
80 lbs. per head & **12% of fed production**
At average of $346.40 per head

Plus Beef variety meat exports equated to
25 lbs **and value of $45.54** per fed head



2025 pork exports averaged
41.2 lbs. per head & **26% of production**
At average of $56.29 per head

Plus Pork variety meat exports equated to
9.4 lbs **and value of $9.18** per head

Top beef export items: short plate, short ribs, chuck short ribs, gooseneck round, rib finger, shoulder clod, outside skirt, heel muscle, tongue, liver, lips, omasum, intestine & heart

Top pork export items: bone-in ham, picnic, butt, loin, feet, stomach, snout, tongue, ear, neckbones, heart, liver, kidney, skin, bung

U.S. MEAT EXPORT FEDERATION